SAMSUNG SDS

Samsung SDS 1Q 2021 Earnings Release

April 22, 2021



Disclaimer

The financial information in this document are consolidated earnings results based on K-IFRS.

This document is provided for the convenience of investors only, before the external review on our 1Q21 financial results are completed. The review outcomes may cause some parts of this document to change.

This document may contain "forward-looking statements" – that is, statements related to future, not past, events. In this context, "forward-looking statements" often address our expected future business and financial performance, and often contain words such as "expects", "anticipates", "intends", "plans", "believes", "seeks" or "will".

"Forward-looking statements" by their nature address matters that are, to different degrees, uncertain.

For us, particular uncertainties which could adversely or positively affect our future results include:

- The behavior of financial markets including fluctuations in exchange rates, interest rates
- Strategic actions including dispositions and acquisitions
- Unanticipated dramatic developments in our major businesses
- Numerous other matters at the national and international levels which could affect our future results

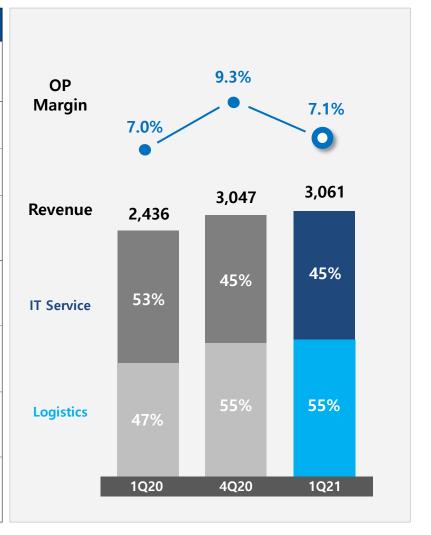
These uncertainties may cause our actual results to be materially different from those expressed in this document.

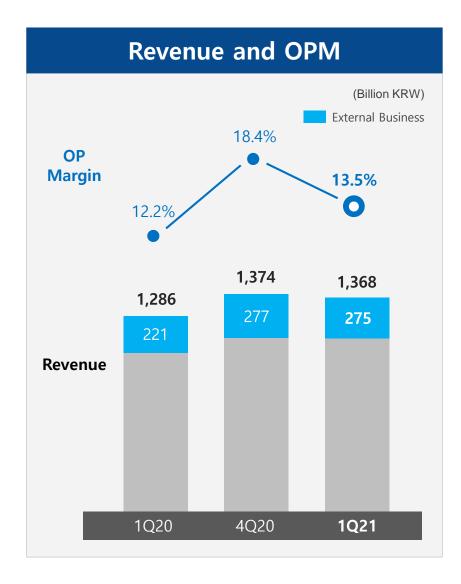
1Q21 Earnings Overview

▶ Income Statement

(Billion KRW)

		1Q21	4Q20	QoQ	1Q20	YoY
Revenue		3,061	3,047	+0.5%	2,436	+25.7%
	IT Service	1,368	1,374	-0.4%	1,286	+6.4%
	Logistics	1,693	1,673	+1.2%	1,150	+47.2%
Operating profit		217	284	-23.5%	171	+26.8%
	(%)	(7.1)	(9.3)	-2.2%p	(7.0)	+0.1%p
	IT Service (%)	185 (13.5)	252 (18.4)	-26.8% -4.9%p	156 (12.2)	+18.1% +1.3%p
	Logistics (%)	32 (1.9)	32 (1.9)	+2.9%	15 (1.3)	+119% +0.6%p
Pre-tax profit (%)		227 (7.4)	248 (8.1)	- 8.5 % -0.7%p	203 (8.3)	+11.9% -0.9%p
Net Income (%)		159 (5.2)	176 (5.8)	-10.2% -0.6%p	-30 (-1.2)	TB +6.4%p





Cloud

- HPC based R&D Cloud service launched
- · Cloud migration for financial companies continued

ERP

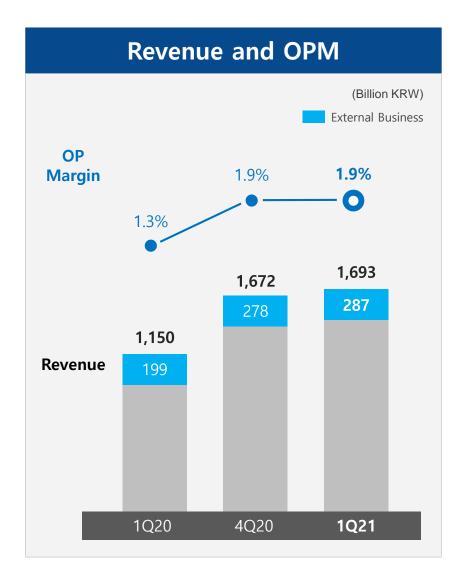
• External business expands leveraging Samsung ERP experience

► Smart Factory

New projects started in semiconductor/battery industries

Solution

- Brity Works (Work automation & collaboration solution)
 - Brity RPA external customer base expanded
 - Brity Mail, Messenger, Meeting users increased



▶ Trading volume

- Increased trading volume due to solid sales of IT products
 - Demand of mobile/TV/home appliance continued strong

▶ Freight Charge

- · Ocean freight charge remained at high level
 - Short supply of vessel & container continued

External business

• Expanded external business in Hi-Tech & Auto parts

[Appendix 1] Income Statement

			2021				
(Billion KRW)		1Q	2Q	3Q	4Q		1Q
Revenue		2,436	2,567	2,968	3,047	11,017	3,061
COGS		2,053	2,159	2,556	2,560	9,327	2,632
Gross profit		383	407	412	487	1,690	429
	Margin (%)	15.7%	15.9%	13.9%	16.0%	15.3%	14.0%
SG&	A	212	211	192	203	818	212
Oper	ating profit	171	197	220	284	872	217
	Margin (%)	7.0%	7.7%	7.4%	9.3%	7.9%	7.1%
Non-o	perating gain & loss	32	14	6	-36	14	10
Profit	before income tax	203	211	226	248	886	227
Inco	me tax expense	233	65	65	71	433	68
Net I	ncome	-30	146	161	177	453	159
	Margin (%)	-	5.7%	5.4%	5.8%	4.1%	5.2%
Profit Attributable to owners of the parent		-30	144	157	172	444	156

[Appendix 2] Revenue & Operating Profit by Business Segment

	2020					2021
(Billion KRW)	1Q	2Q	3Q	4Q		1Q
Revenue	2,436	2,567	2,968	3,047	11,017	3,061
IT Services	1,286	1,320	1,335	1,374	5,314	1,368
- Business Solution	320	340	356	357	1,372	400
- Cloud & ITO	966	980	979	1,017	3,942	968
Logistics	1,150	1,247	1633	1,673	5,703	1,693
Operating profit	171	197	220	284	872	217
IT Services	156	184	186	252	779	185
Logistics	15	13	34	32	93	32
Operating profit margin	7.0%	7.7%	7.4%	9.3%	7.9%	7.1%
IT Services	12.2%	14.0%	13.9%	18.4%	14.7%	13.5%
Logistics	1.3%	1.0%	2.1%	1.9%	1.6%	1.9%

[Appendix 3] Statement of Financial Position

(Billion KRW)	2016	2017	2018	2019	2020	1Q21
Asset	6,842	7,278	8,014	9,021	9,155	9,548
Current assets	4,548	5,118	5,882	6,384	6,581	6,956
Non-current assets	2,294	2,160	2,132	2,637	2,574	2,592
Liabilities	1,551	1,558	1,865	2,296	2,296	2,669
Current liabilities	1,347	1,325	1,575	1,698	1,721	2,059
Non-current liabilities	204	233	290	598	575	610
Equity	5,291	5,720	6,149	6,725	6,859	6,879
Capital stock	39	39	39	39	39	39
Cash & cash equivalents	2,456	2,925	3,672	3,831	4,194	4,413
Debts & borrowings	4	1	1	1	1	1
CAPEX	224	186	276	379	275	47
Depreciation & amortization	365	333	308	441	451	109
EPS(KRW)	5,995	6,854	8,134	9,517	5,732	-
ROE(%)	9.2%	9.6%	10.6%	11.4%	6.5%	-
DPS(KRW)	750	2,000	2,000	2,400	2,400	-
Payout ratio	12.5%	29.2%	24.6%	25.2%	41.9%	-